



## **Dorstener Wire Drawing, Inc. (DWD) Sales Terms & Conditions**

**GENERAL** – These terms and conditions represent the complete agreement of the parties and shall be binding upon Dorstener Wire Drawing, Inc. (“DWD”), unless made in writing and signed and approved by an officer of DWD. No modification of any terms shall occur by DWD’s shipment of goods following receipt of Buyer’s purchase order, shipping request or similar forms containing printed terms and conditions additional to or in conflict with DWD’s terms. A written acceptance of order will be provided at Buyer’s request. Shipment of goods without written price verification does not constitute acceptance of the price contained in the order.

1. **PAYMENT TERMS** – With approved credit, payment terms are Net 30, with a carrying charge of 1.25% per month for payments received after 30 days. DWD reserves the right to require advance payment for goods if the financial condition of Buyer so warrants as determined by DWD. If Buyer fails to make payment in accordance with terms of this agreement, or fails to comply with any provisions hereof, DWD may, at its option (and in addition to other any other remedies available to it at law), cancel any unshipped portion of this order. Buyer will still remain liable for all unpaid accounts.

2. **TAXES** – Prices do not include taxes. Taxes are paid by Buyer upon invoice unless Buyer provides a valid exemption certificate acceptable to the controlling taxing authority or unless DWD is forbidden by law from collection of said taxes.

3. **PACKAGING** – Buyer must submit special packaging request at time of quotation. Unless provided prior to quotation, DWD will comply with standard packing requirements for the method of transportation selected. The cost of all special packaging, loading or bracing requested by Buyer will be paid for by Buyer.

4. **TRANSPORTATION** – Unless provided, DWD will use its judgment in determining carrier and routing. In any case, DWD will not be liable for any delays or excessive transportation charges resulting from its selection. In certain cases, DWD receives discounts from freight carriers and at its discretion can pass along discounts to the Buyer, but DWD can also elect to charge the list price for carrier’s service. DWD is in no way obligated to pass along discounts it has earned from carriers. DWD may also add a handling fee for the cost of handling shipments. Buyer can elect to send shipments freight collect but this must be specified in the order.

5. **PRICE** – Prices, including any transportation charges, are subject to change without notice unless specifically designated as firm for a specific period pursuant to a written quote or written sales contract. All prices and deliveries are FOB shipping point unless otherwise agreed in writing.

6. **QUOTATION** – DWD can provide quotations verbal, or in writing via email, fax or U.S. Mail. Price and delivery are subject to prior sale on all quotations.

7. **RETURN OF PRODUCTS** – If quality is disputed, Buyer agrees to contact DWD immediately. DWD will decide if goods can be returned, and Buyer’s claim is valid. Buyer must have a valid RMA number from DWD to return any goods. Any and all goods returned without a valid RMA number will be returned to Buyer at Buyer’s expense and Buyer agrees to pay DWD’s original invoice and any subsequent invoices related improper returns in full. Buyer has ten (10) days from the date of receipt of shipment to request an RMA number. Orders cannot be canceled except upon the written approval of DWD.

8. **SUBSTITUTION** – DWD reserves the right, without prior notification, to substitute an alternative product of like kind, quality and function. If Buyer cannot accept a substitute, Buyer must specifically declare that no substitution is allowed when the Buyer requests a quote, or places an order.

9. **TITLE AND RISK OF LOSS** – Delivery to carrier shall constitute delivery to Buyer. Risk of loss or damage shall pass to Buyer at this time. Any claim of Buyer relative to damage during shipping or delivery should be made directly to the carrier. Any claims by Buyer against DWD for shortage or damage occurring prior to such delivery to carrier must be made within five (5) days after receipt of the goods and accompanied by original transportation bill signed by carrier and Buyer noting that carrier received the goods from DWD in the condition claimed. Photos of damage and notes must be made on Bill of Lading describing damage. Notwithstanding passage of the risk of loss to Buyer, title and right of possession to the goods sold hereunder shall remain with DWD until all payments hereunder, including deferred payments evidenced by notes or otherwise, interest, carrying charges, and attorneys’ fees, shall have been made.

10. **FORCE MAJEURE** – DWD shall not be liable for failure to perform its obligations resulting directly or indirectly from or contributed to by Force Majeure events, including, but not limited to, acts of God; acts of Buyer, civil or military authority, including wage and price controls; fires; war; riot; delays in transportation; lack of or inability to obtain raw materials (including energy sources), components, labor, fuel or supplies; or other circumstances beyond DWD’s reasonable control, whether similar or dissimilar to the foregoing. During any such period of shortage of raw materials, DWD may, at its own discretion, elect to allocate its supply of such raw materials among its various users

thereof in any manner which DWD deems fair and reasonable. In no event shall DWD be liable for any special or consequential damages for any delay due to any cause whether under DWD's control or not.

11. **ATTORNEY'S FEES** – In the event suit or other proceedings shall be brought for the recovery of the purchase price, or any unpaid balance, or the breach by Buyer of any term herein, Buyer shall reimburse DWD, in addition to any damages recoverable by law, DWD's reasonable attorney's fees, court costs and costs of collection incurred as a result of such suit or other proceedings.

12. **LIABILITY** – DWD shall not be responsible, obligated, or liable for any injury or damage resulting from an application or use of its products, either singularly or in combination with other products, arising out of acceptance of this order. DWD shall have no liability for errors in quantity delivered unless claim is made by Buyer within five (5) days after receipt of shipment. If such timely claim is made by Buyer, and the claim is deemed valid by DWD, DWD may fulfill its responsibility by either shipping the quantity necessary to make good the deficiency, or credit Buyer with the invoice price of the deficiency.

13. **WARRANTY** – All goods sold by DWD are warranted to Buyer to be free from defects in material and workmanship, and manufactured in accordance with industry standards. The foregoing warranty is nonassignable and excludes all other warranties not expressly set forth herein, whether express or implied by operation of law or otherwise including but not limited to any implied warranties of merchantability or fitness for a particular purpose. No agent, employee, or representative of DWD has any authority to bind DWD to any representation, affirmation, or warranty concerning the goods and any such representation, affirmation, or warranty shall not be deemed to have become a part of the basis of this agreement and shall be unenforceable. Any claimed defect in material or workmanship shall be deemed waived by Buyer unless submitted to DWD in writing within five (5) days from the date the goods are received by Buyer. DWD shall not be liable under the foregoing warranty if any loss or damage is caused by improper application or use of the goods.

14. **REMEDIES AND LIMITATION OF LIABILITY** – DWD shall not be liable for any incidental or consequential losses, damages, or expenses arising directly or indirectly from the sale, handling or use of the goods, or from any other cause relating thereto. DWD's liability, in any case, including for claims of breach of warranty or negligence is exclusively limited, at DWD's option, to the replacement of goods not complying with this agreement, the repayment of, or crediting Buyer with, an amount equal to the purchase price of such goods, or repairing or arranging for repair of the goods. The remedies contained in this paragraph constitute the sole recourse of Buyer against DWD for breach herein, whether of warranty or otherwise. As long as DWD makes a good faith effort to rectify any breach, the remedies provided for herein shall be deemed satisfied.

15. **SELECTION** – Buyer represents that the goods sold hereunder are fit for their actual or intended use and that Buyer placed no reliance on DWD's skill or judgment in selecting suitable goods or materials or in the design of suitable goods and materials.

16. **INDEMNITY** – Buyer agrees to indemnify, reimburse and save and hold DWD, its respective stockholders, officers, directors, attorneys, agents, members, managers and employees (collectively, "**Indemnified Parties**") harmless from, of and against any and all claims, losses, liabilities (including, but not limited to, strict liability in tort), obligations, demand, suits, judgments, settlements, causes of action, legal proceedings, penalties, fines and other sanctions and costs and expenses, including, but not limited to, legal and investigative fees and expenses incurred in connection therewith, which may result in any manner out of claims against DWD for Buyer's or Buyer's customer's use, sale or handling of the goods.

17. **GOVERNING LAW AND JURISDICTION, DISPUTE RESOLUTION** – All Orders shall be governed by and construed in accordance with the laws of the State of Pennsylvania, including the Pennsylvania Uniform Commercial Code. Any judicial proceeding arising out of this agreement shall be adjudicated in a Pennsylvania state court of competent jurisdiction with venue of the action being situated in York County, Pennsylvania. By entering into this agreement, Buyer hereby submits itself to the jurisdiction of the state courts of York County, Pennsylvania.

18. **SEVERABILITY** – If any one or more of the provisions contained in this agreement shall be declared invalid, illegal or unenforceable in any respect under the applicable law, the validity, legality and enforceability of the remaining provisions contained herein shall not in any way be affected or impaired, and in such case the parties hereto oblige themselves to reach the purpose of the invalid provisions by a new, valid and legal stipulation.